



AM-Pharma

AM-Pharma is a clinical-stage biopharmaceutical company developing proprietary recombinant human Alkaline Phosphatase (AP) therapeutics. Its most advanced asset, known as recAP, is a fully human recombinant form of AP. In 2018, the company successfully completed a Phase IIb trial in sepsis-associated acute kidney injury patients (SA-AKI). The focus has since been on funding and preparing to launch the Phase III / registration trial. The company is gearing up to build the organization that will deliver on the next phase of evolution.

The new AM-Pharma organization will involve several new key positions with large pharma / biotech Phase III experience. The focus will be on Operational Excellence and flawless execution of pivotal studies with the objective to deliver a quality market authorization submission package. The bandwidth of the organization will allow for expanding the pipeline and/or accommodating new strategic opportunities.

To support the expansion of AM-Pharma's business, we are currently looking for a

VP Business Development & Corporate Counsel

About the role

We are looking for a senior BD & CC leader who becomes responsible for the development of our corporate strategy, including portfolio and organization planning, corporate transaction strategies, product acquisition/divestiture planning, the full legal function and the functional execution of these plans. He/she oversees the corporate business development function, coordinates AM-Pharma's company's global strategy and tactics for business growth and business planning. He/she is responsible for identifying strategic business opportunities: in-licensing agreements, partnerships, mergers, acquisitions, alliances and/or joint ventures on a global basis. Takes responsibility for overseeing all legal matters pertaining to the organization, including patent, copyright, intellectual property and employment law matters and the coordination of any legal matters handled by an outside counsel. He/she develops functional plans for managing legal matters, including activities to be performed in-house or through third-party relationships to best manage the company's legal activities and minimize risk for the business

What we expect

We expect our new VP Business Development & Corporate Counsel to

- Keep a Master Degree in Law or Business Administration and have at least 10 years of BD/Legal practice experience in Life Sciences/Pharma industry.
- Have a thorough understanding of the dynamics of BD and to keep a successful track record of successful transactions and/or partnership deals.
- Provide excellent guidance to compliance matters.
- Have outstanding written and verbal communication/listening and presentation skills.
- Keep demonstrated problem solving abilities and strong organizational skills.
- Bring a history of great collaboration/teamwork; have a reputation for successful partnering with internal and external stakeholders.

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- Have a good understanding of late-stage clinical development and commercial environment.
- Have the ability to work successfully in a small organization.
- Be pragmatic, solution-oriented thinker who possesses a “can do” and “whatever it takes” attitude, coupled with excellent organizational and communication skills (verbal, written, listening, conveying messages).
- Have strong interpersonal skills with the ability to motivate and influence others, negotiate during situational conflict, and establish the best forward path in the face of competing points of view.
- Be proficient with Microsoft Office; in depth Word, PowerPoint & Excel skills.
- Have the ability to travel (40%).

About our company culture

The company culture of AM-Pharma is built on four important competences: Collaboration, Quality orientation, Accountability and Resilience. At AM-Pharma we work together in a constructive, collaborative and team-oriented way, towards achieving the company objectives without losing sight of our own objectives. We put the common interest of the company above our own individual interest. We set high standards regarding the quality of our materials, processes, documentation and collaborations, the staff are motivated to deliver excellence whilst also working to continually improve the quality of our work. We are fully accountable for the things that are in our power and control while working on the goals of the organization. We have an obligation to proactively report, explain and justify the things we do. We accept responsibility for our performance and we are transparent about the results of our work. Finally, we understand how to cope effectively with setbacks and obstacles and overcome hurdles on our way to reach our common goal. We stay committed to agreed objectives and company culture despite resistance while having the strength to adjust our plans when necessary. We are tolerant to stress and we deal effectively with criticism and resistance, building on our own strength.

Remuneration

At market level.

Start date

We expect this senior leader to start latest as of Q4 2019.

Location

The future organization will be based in the Netherlands along the A2 corridor between Amsterdam and Den Bosch, preferably located close to a major train station connected directly with Schiphol Amsterdam Airport with maximum travel distance of 1 hour nominally.

To apply

Please send your CV and cover letter, stating the title of the position you are applying for, to hr@am-pharma.com